



Please answer the following questions, and then fax to:

Symbio Technologies

Attn: Lew Tischler

Fax #: +1 (914) 576-0944

Company Name: _____

Street Address: _____

City: _____

State: _____

Zip / Postal Code: _____

Country: _____

Web Site URL: _____

Primary Contact Name: _____

Title: _____

Email Address: _____

Telephone: _____

Fax: _____

Sales Contact Name: _____

Email Address: _____

Telephone: _____

Technical Contact Name: _____

Email Address: _____

Telephone: _____

Year Established: _____

Annual Revenue: _____

Number of Sales Offices: _____

Number of Employees: _____

Number of Sales People: _____

Type Of Business (check all that apply):

- Distributor
- VAR
- System Integrator
- OEM
- Direct Response

Geographic Area Covered By Company (check all that apply):

- Local
- Regional
- National
- International

Countries Serviced: _____

Industries Served: _____

Company Purchases Hardware From: _____

Number of Thin Clients Company Sold In The Past Year: _____

Operating Systems Company Supports: _____

Percentage Of Desktops Sold By Company In The Past Year That Were:

- PC: _____%
- Thin Client: _____%
- Text Terminal: _____%
- Other: _____% What: _____

Company Is Currently (check all that apply):

- Citrix Solutions Advisor Level: _____
- Microsoft Certified Solution Provider
- IBM Business Partner
- HP Reseller
- VMware Reseller
- Other: _____

How Company Heard About Symbio: _____
